

# Mainline Unlocks the Value of Open Source with **RED HAT SOLUTIONS**



## Red Hat 2009 North American Partner of the Year and Advanced Business Partner for Public Sector

Mainline Information Systems™ is a nationwide systems integrator, headquartered in Tallahassee, Florida, with regional offices and demo centers located throughout the US. Mainline's customers include all sizes and verticals, from Fortune 500 to mid-market, from federal, state & local government to higher education. Because of Mainline's customer-centric approach to doing business, we maintain a customer satisfaction rating of over 98%.

### Partnership Highlights:

- July 2010, Mainline recognized as the Red Hat North American Partner of the Year. This award recognizes Mainline's investment in sales and technical resources and training on the Red Hat product line, leading to a 400% year-over-year growth in sales.
- July 2010, Red Hat announces Mainline's participation in their Virtualization Acceleration program.
- Mainline achieves the Red Hat Public Sector Specialist designation, making us one of only eight companies in the nation with this solution specialty.
- 2008, Mainline is recognized as the first Red Hat Premier Business Partner in the world
- 2007, Mainline becomes a Red Hat Business Partner

### Featured Mainline/Red Hat Solutions:

#### Enterprise Virtualization & Cloud Computing

Red Hat Enterprise Virtualization (RHEV), deployed by Mainline, builds upon the Red Hat Enterprise Linux platform that is trusted by thousands of organizations on millions of systems around the world for mission-critical workloads. It provides:

- Record-breaking performance and scalability
- Industry-leading security
- Widest ecosystem of hardware and enterprise ISVs
- Lowest total cost of ownership in its class

RHEV is the ideal platform on which to build an internal or private cloud of Red Hat Enterprise Linux or Windows virtual machines.

With an RHEV Subscription through Mainline, you will receive complete enterprise-level support as you make the most of your Linux environment. With RHEV-trained engineers, Mainline delivers a wide range of services from product demos and assessments to on-site implementation resources that pave the way to lower costs and a stronger business infrastructure.

### Mainline's National Field Sales Structure:

- Total Number of Salespeople = 180+  
20+ Certified Sales and Technical Professionals
- Total Number of Technical Resources = 100+  
25+ SEs & Architects providing Red Hat Support

### Mainline's Red Hat Management Resources:

- Donn Bullock,  
VP of Sales, Virtualization & Cloud Computing
- Troy Webb,  
Red Hat Product Director

### Red Hat Contact Information:

For assistance or additional information, send an email to [redhat@mainline.com](mailto:redhat@mainline.com)



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## **JBoss Enterprise Middleware**

JBoss Enterprise Middleware, deployed by Mainline, is a scalable family of products for creating and deploying enterprise applications. It delivers enterprise-class, open-source middleware for application and service hosting, business rules management, content aggregation, data federation and service integration. Its broad portfolio includes JBoss Application Server, Cache, Clustering, Messaging, Transactions, Hibernate, JBoss jBPM, JBoss Rules and Seam.

Through our JBoss Jump-Start program, Mainline offers a comprehensive solution for medium-to-large businesses who wish to trade in expensive, complex, mixed-vendor architectures for a unified, open-source architecture backed by trusted installation, configuration, and support services. Mainline can help you improve developer productivity, reduce time to market, automate business processes, and efficiently share enterprise data. This means you can refocus people and budget to attack more projects with significantly less risk. You can also more readily deliver the applications and services that differentiate your business.

## **Solaris to Linux migrations**

With the future of Sun Solaris in question, following Sun's acquisition by Oracle, many customers are trying to understand the cost implications of maintaining a Sun hardware environment versus investing in newer, more powerful technologies with stable roadmaps.

If you are considering a migration from Sun Solaris to Linux-based systems, Mainline can give you the confidence and ability to deploy a resilient infrastructure throughout the enterprise by first helping you to understand the advantages of Linux. As a premier partner to Red Hat, Mainline has the knowledge, resources and expertise to provide comprehensive services, technology leadership, industry-leading virtualization, top business workload performance, and stable product roadmaps across a number of hardware platforms.

## **Why is Mainline a leader in Red Hat Solutions?**

- **Value** - We have a dedicated team of Red Hat specialists to help with your licensing and support. We are industry leaders with a proven track record.
- **Innovation** - We provide cutting edge services offerings for Open Source solutions with the skilled professionals to support our products and services.
- **Choice** - Mainline can assist you with migration from one system to another with our system assessment offerings.
- **Quality** - We offer our customers a complete solution package that includes Open Source software integrated with server and storage solutions. We are your Open Source experts.
- **Financing** - Mainline offers zero-percent financing to qualified customers.

## **Simple Reasons to do Business with Mainline:**

- Mainline is a 21-year old, 600-employee, \$700M nation-wide systems integrator with Red Hat certified Sales Professionals and Technical resources.
- Mainline is Red Hat's 2009 North American Partner of the year and a Red Hat Premier Business Partner. Mainline has achieved the Red Hat Public Sector Specialist designation from Red Hat, making us one of only eight companies in the nation with this solution specialty.

## **Vertical Industry Focus:**

- Finance & Insurance
- Healthcare
- Education
- Federal Government & Military
- State & Local Government
- Small Business & Mid-Market



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