

# MAINLINE AND EMC



## Partnership Summary:

Mainline recommends, designs, and supports IT solutions that help businesses increase their effectiveness. With more than 70 ASA certified professionals around the country, and numerous TA certified architects across various specialties including BRS, Isilon, and VNX, Mainline can assist with your most urgent and highly visible IT initiatives.

## Fast Facts:

- EMC 70 Advanced Sales Accreditation (ASA) Certified EMC Sales/Technical personnel .
- EMC Technical Architect (TA) Certified personnel across multiple disciplines.
- More than 500 employees throughout the United States

## 2014 deployments include:

- Semiconductor Company replacing NetApp with EMC VNX with VPLEX for Global replication
- Large Northeast university standardizing on Isilon to manage Medical Imaging
- Large Midwest medical center using VNX and VPLEX to process and replicate medical images and GreenPlum Big Data appliance to analyze medical records
- Global Managed Hosting company using VNX/VPLEX and Isilon to replicate DR environment from Northeast to Mid-Atlantic
- Public Networking Company replaced EqualLogic with VNX, chose Mainline as EMC partner of choice for new Data Center implementation

## Why our clients choose to work with us:

- We have been around for more than two decades serving customers across many industries.
- We can assist from strategy/evaluation through technology selection to implementation and ongoing support. We offer a full IT lifecycle.
- We have real-world experience; our employees have been in your shoes.
- We are accredited by the International Enterprise Architect Institute, Inc., a neutral IT consortium focused on advancing the enterprise architecture.

